



Information

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Helen Dacombe

Sales Progression

Who I am

I have lived locally all my life and have many interests. I enjoy gardening, walking, swimming, Tamla Motown music, dancing and travelling, I am lucky to have friends dotted all around the country, so when visiting them, it takes me to the North, South and west of the UK, I also enjoy cooking and am famed for my Sunday Roasts and my Victoria Sandwich cake!

Experience

I have worked in Estate agency for the past 19 years, my first job was with Spicer McColl in 1997 as the office secretary, I then moved down the road to William H Brown taking up the same roll for 3 years, this is when I crossed paths with Martin Hawksby who took me with him effectively when he set up Martin Hawksby "The Right Estate Agent" and the rest is history, we have worked together since 2001.

Education

Educated at Irthlingborough and Finedon Secondary School, Tresham College.

My Role

My role within Martin Hawksby is varied, I do most of the administration, sending out letters and details to clients but my main role is to look after the sales progression. This involves speaking to the solicitors, lenders, buyers and sellers to ensure the smooth running of each sale.

It's a job that can be quite stressful at times for our customers and me! However, there is nothing nicer than eventually getting the sale through and receiving the keys from a happy vendor and then passing them on to a happy and excited buyer!

I also assist Sid and Dean in the lettings department.

By the way because I handle the sales progression, I seem to get most of the thank you's, in our business holding peoples hands through difficult times sometimes!