



Russell Sykes

Sales Negotiator

Information

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Who I am

Living in Wellingborough all my life, I enjoy both playing and watching football, take a keen interest in cars and enjoy socialising with friends and family. My football interests extends to refereeing in local County leagues.

I enjoy the varied nature of my work and interacting with different customers each day. I am a keen learner who works hard and am professional in all aspects of my work in order that our both our vendors and purchasers are completely satisfied.

Experience

Upon leaving school in 2011 and attending college for 12 months I was offered an apprenticeship with Hawksbys. Upon completing this and attaining relevant qualifications I was offered a full time role within the company. I have progressed from assisting with all rental and sales viewings to becoming a fully fledged sales negotiator during 2014.

Education

Sir Christopher Hatton School – 2006-2011
Moulton College – 2011-2012

My Role

A normal day in the office for me is speaking to new and existing customers, accompanying most of the viewings day to day, create the marketing for our properties which includes professional standards of photography, the production of the 360 Virtual Tours and the 3D floor plans. Im involved in the complete process from conducting the viewing's then negotiating on behalf of the buyers and sellers.

I started at Hawksbys as a young man at 17 and 4 years on I am now valuing homes and winning over customers at valuations that I attend. Many of the homes I have valued have been sold so for someone so young perhaps I am their lucky omen!