



Chris Perrin

Director

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Who I am

Today I would consider myself as a young family man married with one daughter. At 33, I would still like to consider myself as young 😊. I currently live in Sywell, though this has become a bit of a joke in the office as I do like moving house a lot. I have varied interests outside of work which include watching and playing football, golf, cinema, country walks and my favourite would be spending precious time with my beautiful daughter is a real joy. I am passionate about all things property and there's no better feeling, or personal reward than the journey of valuing someone's home, winning the business and doing a great job selling it for them. I do find it hard to switch off from work at times and often find myself emailing customers out of work hours as I always strive to make sure our customers receive an unrivalled service. Finally a nick name that has followed me throughout my career is "Smiler". I am constantly smiling and I believe our customers like my friendly approach to business and feel they can trust me with their biggest asset.

Experience

I started working at Martin Hawksby's as a young 20 year old, after a small amount of time at two other local estate agency firms. 13 years down the line it's been a great journey which has lead me from starting as a negotiator with little real knowledge, to a working Director of the business. Working alongside Martin throughout my career has been a great asset and has shaped me into an estate agent with a real belief in customer service and high standards. I believe my 13 year journey is still very much in the early stages and I am looking forward to the future at hawksbys where expansion is possible.

Education

Educated at Sir Christopher Hatton School in Wellingborough to GCSE level and then onto Northampton College to study business studies and finally Northampton University to carry on studying business.

My Role

My main role within the business is looking after the day to day running of the sales side, interacting with customers and working closely with the sales team, dealing with offers and agreeing all sales. When Martin is away from the office working on the business, or on a day off I will conduct all the market appraisals and create all the marketing of our homes to the highest of standards. This is a job I really enjoy. I love meeting customers in their homes and presenting to them all the reasons why hawksbys is the right choice. As a Director of the business I can fulfil any job role and I am the person that covers other employees work during annual leave periods. I monitor all the statistics of the business in order to make sure we are constantly striving for success and improvement in all areas.